



**APGSA Board Meeting**  
**Thursday, September 27, 2018**  
**10:00 AM-11:30 AM PT / 11:00 AM- 12:30 PM MT / 12:00 PM- 1:30 PM CT / 1:00 PM – 2:30 PM ET**

**AGENDA**

**WELCOME** and Introductions

Terri Sue

Members went around and introduced themselves. In attendance: Terri Sue Canale (CA); Kate Scalley (KMK Bookkeeping); Kathy Scanlan (MA); Liz Lanza (PA), Stacey Frohnapfel-Hasson (OH), Jeremy Wampler (CT), Jennifer Berg (NY), Jenn Bles (Admin Solutions Group)

**Consent Agenda:** voting items

Terri Sue

- Minutes from annual meeting
- Fiscal reports for July and August 2018
  - Account balances and year to date Profit & Loss

Jeremy W moved to approve the consent agenda; Liz L. seconds the motion – All in favor – Consent agenda approved.

**Board & Member Meetings:**

Terri Sue

- Discussion – When is best day/time to hold monthly Board meeting  
Best time determined: 3<sup>rd</sup> Thurs of each month 1-2:30EST
- Discussion – When is best day/time to hold quarterly member meetings  
Best Time: Rotate as we did last year (Oct-Tuesday; Jan – Wednesday; April- Thursday; 1-2:30EST)
- Discussion – Hold a second in-person Board meeting  
Jenn (Admin Solutions) will look to see what state conferences/summits are happening over the year and bring it back to next Board meeting for discussion.

**Annual Meeting:**

Jennifer Berg

- Review survey results from members
  - Ideas for next year
  - Improvements
  - Feedback

Jennifer gave a summary of what the satisfaction survey from the Annual Meeting told us. Overall the meeting was view favorably. Sixteen people (out of 20) answered the survey agreeing or strongly agreeing that the meeting was valuable and that it was well organized. (Summary Attached).



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Strategic Map:

Kathy Scanlan

- Update for FY2019 with Board goals, workgroups, etc.

Kathy reviewed the strategic map, Executive Director revised job description and goals. Kathy discussed each ED goal separately but discussed how they overlap one another. Discussed Board goals and goals of the workgroups. The workgroup goals moving forward are:

- Developing Standards of Care  
Next steps of sending out to members and promoting the standards, and moving forward with standards in additional areas such as screening, treatment, and training. Also, group will share the Helpline Standard with marketing to discuss how we get it out/how we promote it. Plans to possibly present this at the October Members Meeting.
- Collecting Data: Uniform reporting tool  
Next step for the group is to determine what to do with it next.  
**Gajef O'Neill and Trevor Urman** have joined this work group.
- Building APGSA's Resource Library  
Nancy Murry will lead this group moving forward. Nancy will proceed to work with the group to figure out where to go next in developing a useful resource directory.  
**Mary Drexler** joined this workgroup.
- Marketing APGSA  
Continue with press releases and develop a plan to diversify topics for the coming year and to incorporate sports betting topics.  
**Robert Henson and Elise Mikkelsen** joined this work group.
- Survey of the States  
It was identified that many questions need to be answered before moving forward with an RFP.
  - o Priority Areas for the Survey (Who, What data, What info)
  - o Flow of the Survey (annual, biannual, triannual, every 5, etc.)
  - o What is it that AGPSA would like to see as the scope of the project?
  - o Who will be the intended audience of the project.Further discussion on finding state efficiencies, resolve difficulties related to collecting data over two fiscal years, importance of written timelines and scope of project is needed.



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**Nancy Murray and Stacey Frohnapfel-Hasson joined this workgroup.**

- APGSA membership expansion  
The work group will proceed with the planned steps to bring to board and members for further decisions based on their information.

Orientation of New Members:

Terri Sue

- Review plan (Tabled this item)

New Business:

Terri Sue

- Board work with Admin Solutions: Clarify responsibilities, roles, communication, procedures, etc. – Clarified steps in which Board will work with Jenn and cc Kathy for the time being.
- October members meeting: Discuss topics for business section and for members' exchange  
Please send Terri Sue any meeting ideas within the next week and Quarterly/Annual Meeting workgroup will develop an agenda.
- APGSA response to Mississippi funding cuts  
It was determined as a board that APGSA will not make a formal statement regarding these cuts. APGSA will support its members and the field as appropriate.

Other Business:

- Stacey reports on the American Gaming Association meeting that she attended on behalf of the APGSA. She reports that it was a good meeting and fascinating. Believes that there is a sincere wish to provide recommendations. They are focusing on global issues right now that may include best practices in responsible gambling related to Sports Gambling marketing; recommendations for Gambling Courts; and/or recommendations for gambling marketing in general. Discussion was also held on whether or not the "field" can standardize the language it uses, i.e. gaming, responsible gaming, responsible gambling.

ADJOURN

Terri Sue

Jennifer Berg motioned to adjourn the meeting; Jeremy Wampler seconded. Meeting Adjourned.